

ML algorithms for product recommendations

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About me

- Senior Data Scientist at EPAM Systems
- 5+ years in Data Science
- MSc Master of Data Science



- 1. Current challenges**
- 2. Potential solution**
- 3. Benchmarks on H&M dataset**

Current challenges

Challenges. Price of a wrong prediction



Challenges. **Price of a wrong prediction**



Challenges. **Price of a wrong prediction**



We are in a risk-free zone

<A Review of Modern Fashion Recommender Systems>

1. Outfit generation

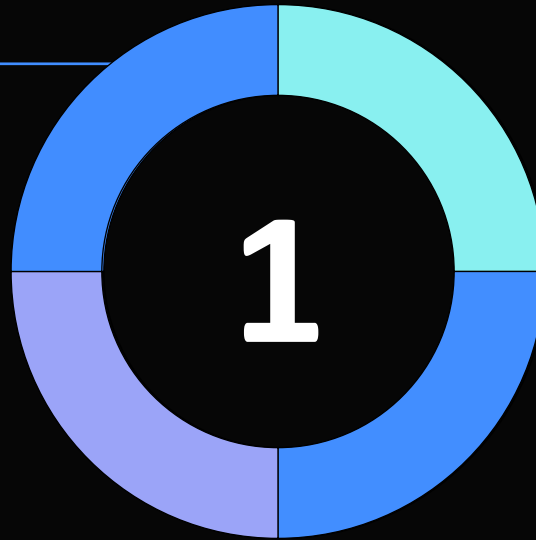
2. Outfit recommendation

3. Outfit compatibility prediction

4. Fill In the blank

5. Pair recommendation

Reproducibility of results



Reproducibility of results

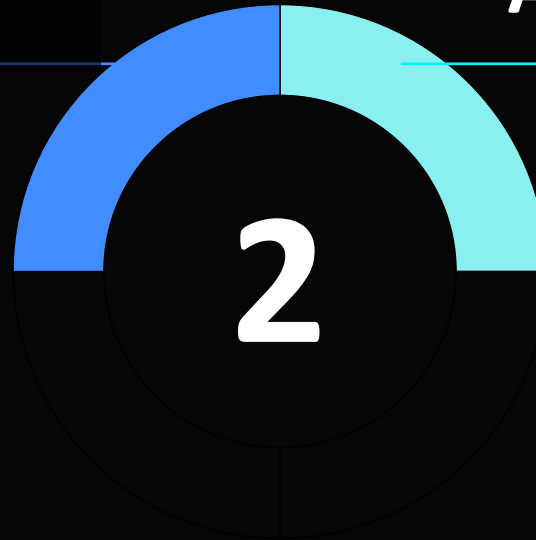
<Are We Really Making Much Progress?>*

Conference	Rep. ratio	Reproducible
KDD	3/4 (75%)	[17], [23], [48]
RecSys	1/7 (14%)	[53]
SIGIR	1/3 (30%)	[10]
WWW	2/4 (50%)	[14], [24]

Total: 7/18 (39%)

Reproducibility of results

Absence of a strong baseline



Absence of a strong baseline

< Revising the Performance of IALS on the Item Recommendation Benchmarks >*

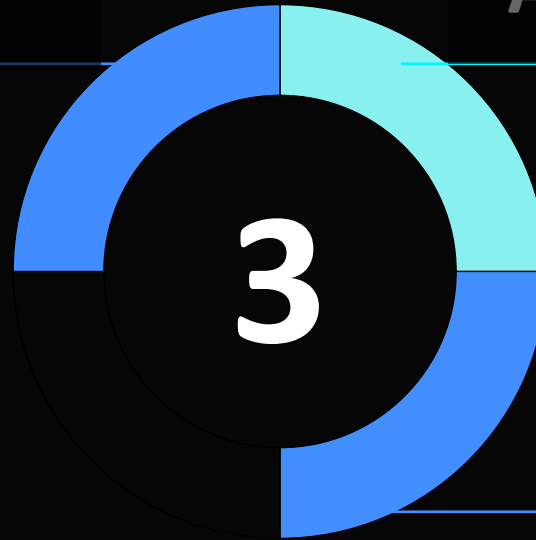
Dataset	Method	Recall@20
ML20M	RecVAE [25]	0.414
	H+Vamp (Gated) [14]	0.413
	RaCT [18]	0.403
	Mult-VAE [17]	0.395
	LambdaNet [4]	0.395
	iALS	0.395
	EASE [26]	0.391
	CDAE [28]	0.391
	Mult-DAE [17]	0.387
	SLIM [19]	0.370
	iALS	0.363
	iALS	0.360
	WARP [27]	0.314
	Popularity	0.162



Challenges. **Modeling**

Reproducibility of results

Absence of a strong baseline



Corr(online, offline) metrics

Corr(online, offline) metrics

< Off-line vs. On-line Evaluation of Recommender Systems in Small E-commerce >*

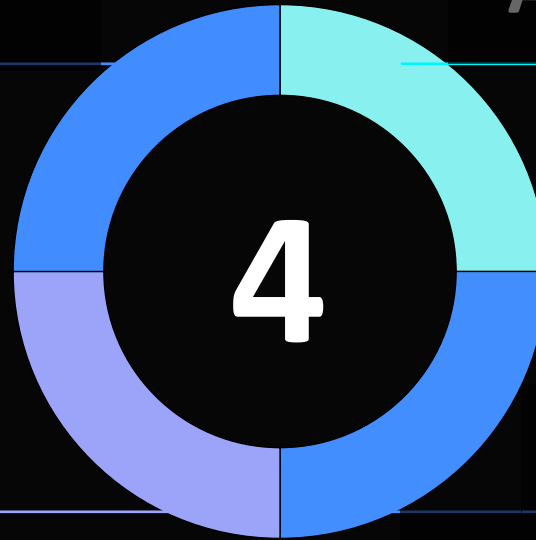
	1-2 visited objects	
-mae	-0.025	0.046
z	0.0	0.1
map	0.25	0.24
auc	0.34	0.33
mrr	0.31	0.25
10	0.26	0.21
nDCG100	0.36	0.33
novelty10_t	0.13	-0.07
novelty10_u	-0.46	-0.66
ild10	-0.07	-0.091
ctr	1	0.92
vrr	0.92	1
	ctr	vrr

Figure 3: Spearman's correlation between off-line and on-line evaluation metrics for various user model sizes.

Challenges. **Modeling**

Reproducibility of results

Absence of a strong baseline



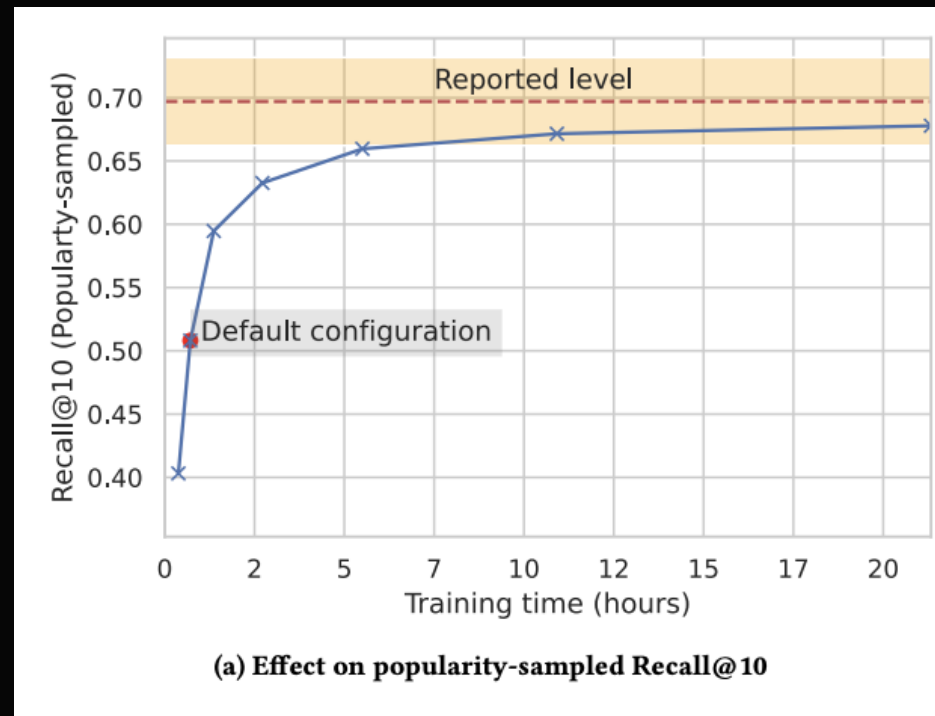
Long retraining time

Corr(online, offline) metrics

Long retraining time

< A Systematic Review and Replicability

Study of BERT4Rec for Sequential Recommendation >*



* <https://arxiv.org/pdf/2207.07483.pdf>

Solution

```
df.groupby(product_id)[sold_units].sum()
```

- `feature_list = [product_id, gender, age, region, segment]`
`df.groupby(feature_list)[sold_units].sum()`

Basic recommendation system

- `df = df filter by 2 previous weeks`
`feature_list = [product_id, gender, age, region, segment]`
`df.groupby(feature_list)[sold_units].sum()`

Basic recommendation system

Customer put the product into the basket.

- **Filter users who bought the current product**

df = df filter by 2 previous weeks

feature_list = [product_id, gender, age, region, segment]

df.groupby(feature_list)[sold_units].sum()

Basic recommendation system

- **Mix recommendations with repurchase ratio**
Filter users who bought the current product
df = df filter by 2 previous weeks
feature_list = [product_id, gender, age, region, segment]
df.groupby(feature_list)[sold_units].sum()

Personalised Popular Product

Collaborative filtering

Quadratic loss function

$$L(W, H) = L_S(W, H) + L_I(W, H) + R(W, H)$$

Basic recommendation system

$$L(W, H) = L_S(W, H) + L_I(W, H) + R(W, H)$$

$$\sum_{(u,i) \in S} (\hat{y}(y, i) - 1)^2$$

$$\alpha_0 \sum_{u \in U} \sum_{i \in I} (\hat{y}(u, i))^2$$

$$\lambda \left(\sum_{u \in U} \frac{v}{u} \|w_u\|^2 + \sum_{i \in I} \frac{v}{i} \|h_i\|^2 \right)$$

**Deploy it
&
Generate profit**

Thank you!

Sergei Bulaev

Senior Data Scientist

But there is no

AI (Artificial Intelligence)

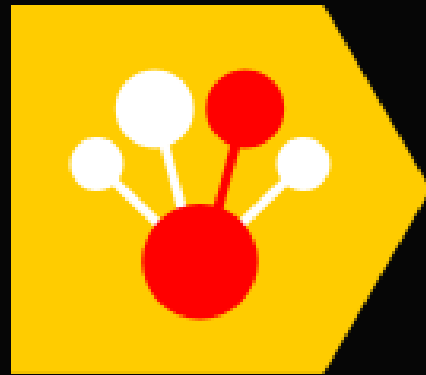
Neural Networks

Deep Learning

Machine learning



LightGBM



Yandex
Catboost

Advanced recommendation system

Features generation

Users behaviour

**Items sales
performance**

Items similarity

**Aggregative
statistics**

Candidate generation

**Personalised Popular
Product**

**Collaborative
filtering**

- **Build the process**
- **Gain an experience**
- **Build relationships**
- **Gather the right data**
- **Gain Trust**
- **Cover most of business lines**
- **Generating profit**

Enjoy the research

Advanced recommendation system

NFM

MultiVAE

GCN

GRU4Rec

DiffuRec

SLIM

SHAN

SASREC

ChatGPT

xDeepFM

LightGCN

BERT4Rec

Comparison

H&M recommendation system challenge dataset

We are given a dataset consisting of 3 tables and a folder with pictures.

Customers

1 371 980

unique customers

Products

105 542

unique products

Transactions

31 788 324

transactions

**Pictures of H&M
assortment**

30 GB

of pictures

Target:

To predict what articles each customer will purchase in the 7-day period

Evaluation Metric:

Mean Average Precision MAP@12

Key results

Applied models for recommendation systems

Recommendation algorithms

Popularity based

- Most popular (year, month, season, week, age)
- Pairing purchased items
- Repurchase products by customers

MAP@12
0.027

Collaborative filtering

- ALS
- SVD
- FunkySVD
- FM

MAP@12
0.024

Hybrid models

- LightFM
- ALS with features

MAP@12
0.021

Graph based

- GCN
- LightGCN
- Fi-GNN
- GRU4Rec
- SHAN

MAP@12
0.028

Tree based

- LightGBM
- CatBoost

MAP@12
0.032

Key TakeAway

Simple and Fast Business results,
Rather than
State Of The Art Models

Thank you!

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